

Ben Caballero

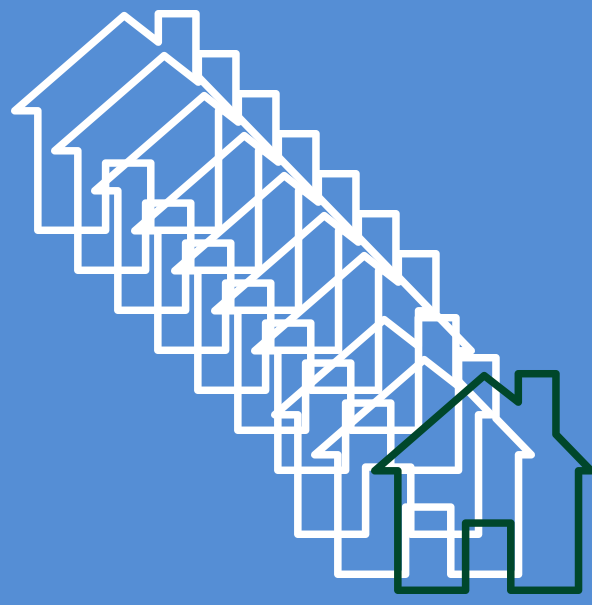
America's No. 1 ranked real estate agent is a three-time world record title holder for the "Most annual home sale transactions through MLS by an individual sell side real estate agent."



FIRSTS

- First real estate agent to exceed \$3.5 billion in annual sales - 2023
- First agent to exceed \$3 billion in annual sales - 2022
- First agent to exceed \$2 billion in annual sales - 2018-2020
- First agent to exceed \$2 billion in annual sales - 2015-2017, 2021
- First world record title holder for real estate sales - three times
- First to offer home builders an MLS technology platform
- First agent to exceed \$24 billion in lifetime home sales
- First agent to surpass the annual sales production of all teams, every year, 2013-2020

7,012



NEW WORLD RECORD IN 2023

Ben crushed the world record he set in 2020 for "The most annual home sale transactions through MLS by an individual sell side real estate agent - current."

\$3,638,948,349

NEW RECORDS FOR MOST HOME SALES TRANSACTIONS BY SIDES AND VOLUME

Source: RealTrends (HousingWire)

135

HOMES SOLD PER WEEK LAST YEAR

HOMES SOLD PER DAY

19



Ben Caballero of Dallas, Texas, according to *RealTrends*, is the most productive real estate agent in the United States, selling more than 19 homes per day, 365 days a year. That's almost 135 homes sold per week!

Sources: HomesUSA.com, RealTrends

5 INTERESTING FACTS ABOUT AMERICA'S TOP-RANKED REAL ESTATE AGENT

Ben Caballero of Dallas, Texas, is the No. 1 ranked real estate agent in the US, according to *RealTrends* every year since 2013.

- Both of Ben's parents were real estate brokers.
- He became a REALTOR® when he was 21 years old.
- Ben is a US Air Force veteran.
- He is a second-generation Cuban American originally from Tampa, Florida.
- Ben was an award-winning home builder for 18 years!

Source: HomesUSA.com

BEN'S PODCAST SERIES FOR BUILDERS & AGENTS

How does the No. 1 real estate agent in the US sell over 7,000 homes in a single year?

Ben explains in his real estate Podcasts – *Real Estate Agent Series* and *Builder Talk* – available from Apple, YouTube, Spotify or your favorite podcast service.



Source: HomesUSA.com

\$21 BILLION



HOMES SOLD 2014-2023 BY AMERICA'S No. 1 AGENT

A stack of \$21 billion in one-dollar bills would be over 4,200 times taller than the tallest building in the US (One World Trade Center).



Ben Caballero

AWARDS and ACCOLADES

As the No. 1 ranked agent in the US, Ben also is one of America's most honored agents, including:

- Three-time Guinness World Records title holder
- RISMedia 2024 Newsmaker - Achievers
- Most Powerful People in Real Estate - New York Observer
- Inman Innovator Award Winner + Two Time Finalist - Inman
- Pinnacle Award for Entrepreneurship - Keller Williams Realty
- Builder's Choice Award for Excellence in Design & Planning - Builder magazine

Sources: Guinness World Records, RISMedia, RealTrends, HomesUSA.com, Inman, New York Observer, Keller Williams Realty

